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Ski & Snowboard Team Coordinator
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Rental Shop Manager
GOAL Program Manager
Program Coordinator
Volunteer Director
Track & Field Coach
College Prep Program Coordinator

Printed April, 2014
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From all of us at YES – thank you.

Bryan Van Dorpe, Executive Director

Richard Ward, President of the Board of Directors

Welcome Letter

Individual, Foundation & Corporate Donors

The listing below reflects charitable gifts of $500 and above received during Fiscal year 2013. Thank you for your generosity!

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Alta Communications
Adams Capital Management
Adage Capital Management
Advent Employee Matching Gifts Fund
Amelia Peabody Foundation
Aspen Insurance
Bank of America Merrill Lynch
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Beacon Communities
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Boston Beer Company
Boston R.C.C.S., Boston Ski and Sports Club
Cambridge Community Foundation
COS Fundraising
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City of Boston

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Over 200 adult and teen volunteers made YES’s programs possible this year. Thank you for your hard work and dedication to serving Boston’s youth!

“YES taught me to think about what I want for myself and what’s best for my character. Because of YES, I know that I can do whatever I put my mind to.”

- YES Junior Volunteer
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In-Kind Services & Equipment Donations

Outdoor Adventure Program
Beartown State Forest
Boston Parks Department
Brookyln Boulders
Charles River Canoe & Kayak
City of Boston Park & Recreation Dept.
Crimsonon Rainbows Surf Company
Community Boating
Courageous Sailing
The Fishing Academy
Danversport Yacht Club

Operation SnowSports Program
Blue Hills Ski Area
Emprise Snowboards
HEAD Wintersports
Jimmy Peak Mountain
Julia Ford, Olympic skier
Killington Mountain
Loon Mountain
Mt. Sunapee

Volunteers

YES Program Achievements

OPERATION SNOWSPORTS
842 Total Youth Served
211 Season Pass Holders*
3 out of 4 youth increased their confidence on the slopes

*Participated in 5 or more ski or snowboard activities last year

YES ACADEMY
122 Total Youth Served
100% of high school seniors in YES Academy graduated high school
85% of Career Exploration students gained new employment skills
80% of Girls Adventure Outdoor Leaders reported an increase in self-confidence

OUTDOOR ADVENTURE
544 Total Youth Served
100% of children connected with positive adult role models
98% of youth would recommend the Outdoor Adventure program to their peers
YES Financial Update

**Revenue & Support**
- Contributions: 29%
- Special Events: 7%
- In-Kind: 16%
- Program Fees: 19%
- Rental Income: 40%

**Expenses**
- Program Expenses: 11%
- General and Administration: 19%
- Fundraising: 7%

Total Revenue: $1,348,286
Total Expenses: $1,259,557

How YES Made a Difference to Me

“YES is a great place where you can not only have fun, but also boost your confidence and practice very important life skills like self-reliance and public speaking.”
Matt, Age 18 - Boston
Junior Volunteer

“As part of the Career Exploration program, I am looking forward to more job visits, meeting more interesting people, getting good grades and getting a good summer job.”
Carla, Age 16 - Mattapan
Career Exploration

“I was always scared and quiet, but when I became a junior volunteer at YES, my confidence rose high and gave me a chance to learn and speak to others properly”
Susan, Age 17 - Dorchester
Junior Volunteer

“Because of YES I have more courage to stand up to things.”
Harrison, Age 12 - Hyde Park
Operation SnowSports

“YES has been the best part of my life for the past three years.”
- YES Youth

“I know my children are in a safe environment where they are being challenged mentally and physically.”
- YES Parent

Diversity at YES
YES targets low-income youth and families.
3 out of 5 YES youth are minorities.
90% of youth served by YES live in Boston

- African American: 40%
- Asian: 29%
- Hispanic: 19%
- Multi-ethnic: 7%
- Caucasian: 5%
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**Fiscal Year 2013 Impact Report**

Printed April, 2014

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